

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, February 21, 2014 at the hour of 8:45 A.M., at 1900 W. Polk Street, in the Second Floor Conference Room, Chicago, Illinois.

I. Attendance/Call to Order

Chairman Butler called the meeting to order.

Present: Chairman Hon. Jerry Butler and Directors Ada Mary Gugenheim; M. Hill Hammock; and Dorene P. Wiese, EdD (4)

Board Chairman David Carvalho (ex-officio)

Absent: Director Jorge Ramirez (1)

Additional attendees and/or presenters were:

Gina Besenhofer – System Director of Supply Chain Management
John Cookinham – System Chief Financial Officer
Steven Glass – Executive Director of Managed Care
Randolph Johnston – System Associate General Counsel

Terry Mason, MD – Cook County Department of Public Health
Elizabeth Reidy – System General Counsel
Deborah Santana – Secretary to the Board
John Jay Shannon, MD – Chief of Clinical Integration
Linda Diamond Shapiro – Chief Strategy Officer

II. Public Speakers

Chairman Butler asked the Secretary to call upon the registered public speakers.

The Secretary called upon the following registered public speaker:

1. George Blakemore Concerned Citizen

III. Action Items

A. Minutes of the Finance Committee Meeting, January 17, 2014

Director Hammock, seconded by Director Wiese, moved to accept the minutes of the Finance Committee Meeting of January 17, 2014. THE MOTION CARRIED UNANIMOUSLY.

B. Contracts and Procurement Items (Attachment #1)

Gina Besenhofer, System Director of Supply Chain Management, provided an overview of the requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

The following individuals provided additional information on the requests: Dr. Terry Mason, Chief Operating Officer of the Cook County Department of Public Health (CCDPH); Randolph Johnston, System Associate General Counsel; and Linda Diamond Shapiro, Chief Strategy Officer.

III. Action Items

B. Contracts and Procurement Items (continued)

With regard to request number 1, additional information was requested for this request and for future grant-related requests. Board Chairman Carvalho stated that the Board needs to be provided with information that indicates whether the grant –related services are mandated or optional, and whether the grant funding covers the cost of the provision of those services¹.

During the discussion, Dr. Mason offered to provide a presentation in the future that gives a broader overview of grants. Board Chairman Carvalho stated that one of the things that Board Members need to be assured of is grant compliance and whether grants are properly managed; he stated that the assurances on how the System manages that should be part of the presentation².

During the discussion of request number 2, Mr. Johnston provided additional information. He stated that the request may be misclassified – this may need to instead be a request to execute contracts with the thirty-four municipalities, rather than renew intergovernmental agreements with the thirty-four municipalities. He stated that he will further review the matter³; if a change is needed, the request can be corrected prior to the Board Meeting on February 28th.

Also with regard to request number 2, Board Chairman Carvalho inquired whether the inspection fee charged by CCDPH covers the cost of the inspections performed by CCDPH staff⁴.

Director Hammock, seconded by Director Gugenheim, moved the approval of request numbers 1 through 7. THE MOTION CARRIED UNANIMOUSLY.

C. Any items listed under Sections III and IV

IV. Recommendations, Discussion/Information Items

A. Update on Section 1115 Medicaid Waiver Demonstration Project/CountyCare

Steven Glass, Executive Director of Managed Care, provided an update on the Section 1115 Medicaid Waiver Demonstration Project/CountyCare. He stated that CountyCare continues to operate under a temporary extension of its 1115 Waiver; significant accomplishments in enrollment and membership have been achieved again this month.

In February, it is anticipated that an additional 7,200 CountyCare applications will be initiated; this will bring the total number of applications initiated to just over 141,000. Another 6,800 applications have been submitted to the State's Department of Human Services (DHS) this month for processing; this brings the total number of applications submitted to DHS to 113,000.

At the end of this month, the administration expects that the State will approve another 4,300 applications, which would bring the total number of approved applicants to just over 81,000.

Over the past six months, equilibrium has been reached between the number of applications submitted to DHS and the number they approve. As a result, the back-log of applications at DHS continues to hover around 18,000, or 2 1/2 months' worth of submissions.

IV. Recommendations, Discussion/Information Items

A. Update on Section 1115 Medicaid Waiver Demonstration Project/CountyCare (continued)

All other trends in the program continue as they have in prior months, in terms of where applications originate and where members are assigned.

The administration will continue to work through the RFP process in the selection of a new third party administrator, as well as negotiate the managed care contract with the State of Illinois. It is hoped that the administration will bring both of these matters to the Board for review next week and next month.

Board Chairman Carvalho noted that the System continues to operate CountyCare under an extension of the authority that it operated under in calendar year 2013; he requested that Mr. Glass provide a status update on that extension and an update on what is supposed to come after that. Mr. Glass stated that the temporary extension of the Waiver was granted by the Centers for Medicare and Medicaid Services (CMS) on December 31st. In that notice, they provided for a ninety day extension through March 31st; he added that, in the cover letter, there was a one sentence comment indicating that an additional ninety days may be requested. The State of Illinois, who is the actual holder of the Waiver, in its response acknowledging the extension, asked for that additional ninety days, and asked for a timely response from CMS.

Mr. Glass stated that the State has not yet heard back from CMS regarding the request for the additional ninety days. The administration is operating, staff-wise, under the assumption that the Waiver will expire March 31st, and that the System therefore needs to enter into a contract with the State of Illinois to become a Managed Care Community Network (MCCN). Mr. Glass stated that the administration received a draft MCCN agreement back from the State of Illinois that members of staff are reviewing; a full day meeting has been scheduled in a couple of weeks down in Springfield to go page-by-page to review it. He hopes that the agreement will be finalized in a couple of weeks.

Mr. Glass provided an overview of the relationship with Access to Care, in relation to CountyCare. In response to Director Gugenheim's question regarding the number of Access to Care patients that have been found to be eligible to enroll in CountyCare, Mr. Glass stated that he can get that information⁵.

V. Report from System Director of Supply Chain Management

A. Report of emergency purchases

There were no emergency purchases to report at this time.

VI. Report from Chief Financial Officer (Attachment #2)

John Cookinham, System Chief Financial Officer, reviewed his report, which contained information on the following subjects: Financial Performance; Cash Collections-December; Cash Collections-January; January Year-To-Date Cash Collections; and Future Cash Collections. The Committee reviewed and discussed the information.

Director Hammock, seconded by Director Wiese, moved to receive and file the Report from the Chief Financial Officer. THE MOTION CARRIED UNANIMOUSLY.

VII. Adjourn

As the agenda was exhausted, Chairman Butler declared the meeting ADJOURNED.

Respectfully submitted,
Finance Committee of the
Board of Directors of the
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXX
Hon. Jerry Butler, Chairman

Attest:

XXXXXXXXXXXXXXXXXXXXXXX
Deborah Santana, Secretary

-
- ¹ Follow-up: Re: request number 1 – request for information that indicates whether the grant –related services are mandated or optional, and whether the grant funding covers the cost of the provision of those services (the request is regarding this proposed grant request and any future grant-related requests). Page 2.
- ² Follow-up: Presentation to be provided at future meeting on broader overview of grants. Assurances of how the System manages grant compliance and whether grants are properly managed should be included in the presentation. Page 2.
- ³ Follow-up: Re: request number 2 – Office of General Counsel to review whether the request is classified correctly. Page 2.
- ⁴ Follow-up: Request for information regarding whether the inspection fee charged by CCDPH covers the cost of the inspections performed by CCDPH staff. Page 2.
- ⁵ Follow-up: Request for information on the number of Access to Care patients who have been found eligible to enroll in CountyCare. Page 3.

Cook County Health and Hospitals System
Finance Committee Meeting Minutes
February 21, 2014

ATTACHMENT #1

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
FEBRUARY 21, 2014 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor	Service or Product	Fiscal impact not to exceed:	Affiliate / System	Begins on Page #
Renew Grants					
1	Illinois Department of Public Health	Service - HIV/AIDS surveillance / prevention services	Grant renewal amount: \$219,190.00	CCDPH	2
2	Great Lakes Hemophilia Foundation	Service - hemophilia services coordination at Stroger Hospital	Grant renewal amount: \$13,031.00	SHCC	3
Renew Intergovernmental Agreements					
3	See transmittal for listing of specific municipalities in suburban Cook County	Service - inspection of food service establishments and retail food stores in suburban Cook County	Revenue generating: \$205,000.00	CCDPH	4
Extend and Increase Contract					
4	Prairie Group Consulting, Inc.	Service - outreach campaign professional services	\$550,000.00	Managed Care	6
Execute Contracts					
5	Cardinal Health 200 LLC	Product - rental, blood culture bottles and monitoring system	\$841,068.72	PHCC, SHCC, OFHC	7
6	Cintas Corporation	Product and Service - micro-fiber mops and supplies	\$311,688.00	SHCC	8
7	Automated Building Control, Inc.	Service - maintenance and repair of Alerton IBEX System	\$203,650.00	PHCC	9

Cook County Health & Hospitals System

BOARD APPROVAL REQUEST

SPONSOR: Terry Mason, MD, Chief Operating Officer, Cook County Department of Public Health		EXECUTIVE SPONSOR: N/A	
DATE: 02/23/2014		PRODUCT / SERVICE: Service: HIV/AIDS Surveillance/Prevention Services	
TYPE OF REQUEST: Grant Contract Renewal		VENDOR / SUPPLIER: Illinois Department of Public Health, Springfield, Illinois	
FISCAL IMPACT / ACCOUNT: *		GRANT FUNDED AMOUNT: \$219,190.00	
CONTRACT PERIOD: 01/01/2014 thru 12/31/2014		CONTRACT NUMBER: 45780047B	
COMPETITIVE SELECTION METHODOLOGY: [BID / RFP / GPO] N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: [SOLE SOURCE] N/A			

PRIOR CONTRACT HISTORY:

The previous Grant Number 45780033B Category C grant agreement provided HIV/AIDS Surveillance/Prevention Services and was for six (6) months from 07/01/2013 thru 12/31/2013 in the amount of \$104,638.00. It was approved by the Cook County Health and Hospitals System Board on October 25, 2013.

NEW PROPOSAL JUSTIFICATION:

This is a request to renew the grant agreement to maintain an HIV/AIDS surveillance system in suburban Cook County and to provide services to reduce HIV/AIDS through linkages to sexually transmitted infection treatment, HIV care, case management services, behavioral interventions, and partner notification services.

*The deferred liability for this agreement is \$93,341.00.

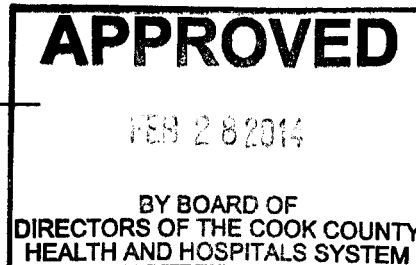
TERMS OF REQUEST:

This is a request to renew Grant Contract Number 45780047B for a period of twelve (12) months from 01/01/2014 thru 12/31/2014 in the amount of \$219,190.00.

CCHHS CBO: 
Anthony Rajkumar, Chief Business Officer

CCHHS CFO: 
John Cookinham, Chief Financial Officer

CCHHS CEO: 
Ram Raju, M.D., Chief Executive Officer



Request #

1

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Cook County Health & Hospitals System

BOARD APPROVAL REQUEST

SPONSOR: Debra Carey, Chief Operating Officer Outpatient Services <i>Debra Carey</i>		EXECUTIVE SPONSOR: John Jay Shannon, M.D., Chief of Clinical Integration/Interim Executive Director Clinical Shared Services	
DATE: 01/21/2014		PRODUCT / SERVICE: Service: Hemophilia Services Coordination at Stroger Hospital	
TYPE OF REQUEST: Grant Contract Renewal		VENDOR / SUPPLIER: Great Lakes Hemophilia Foundation, Milwaukee, WI	
ACCOUNT: *		FISCAL IMPACT:	
CONTRACT PERIOD: 09/30/2013 thru 09/29/2014		GRANT FUNDED / RENEWAL AMOUNT: \$13,031.00	
		CONTRACT NUMBER: 5U27DD000862-03	
COMPETITIVE SELECTION METHODOLOGY: [BID / RFP / GPO / OMP] N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: [SOLE SOURCE] N/A			

PRIOR CONTRACT HISTORY:

The previous contract with the Great Lakes Hemophilia Foundation was for 12 months in the amount of \$13,318.00 approved by the Cook County Health and Hospitals System Board on 03/28/2013.

NEW PROPOSAL JUSTIFICATION:

This grant contract renewal provides funding to collect public health surveillance data for patients at John H. Stroger Jr. Hospital, Fantus Clinic, and the Core Center who have congenital bleeding disorders such as hemophilia or Von Willebrans's Disease. The goal is to collaborate to determine the best practices for the treatment of bleeding disorders, to promote optimal clinical outcomes, and disseminate findings.

*There is no deferred liability for this grant agreement.

TERMS OF REQUEST:

This is a request to renew grant contract number 5U27DD000862-03 for a period of twelve (12) months from 09/30/2013 thru 09/29/2014 in the amount of \$13,031.00.

CCHHS CBO:

Anthony Rajkumar
Anthony Rajkumar, Chief Business Officer

CCHHS CFO:

John Cookinham
John Cookinham, Chief Financial Officer

CCHHS CEO:

Ram Raju
Ram Raju, M.D., Chief Executive Officer

APPROVED

FEB 28 2014

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

2

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Cook County Health & Hospitals System

AS AMENDED

BOARD APPROVAL REQUEST

SPONSOR: Terry Mason, M.D., Chief Operating Officer, Cook County Department of Public Health		EXECUTIVE SPONSOR: N/A
DATE: 01/30/2014	PRODUCT / SERVICE: Service: Inspection of food service establishments & retail food stores in suburban Cook County	
TYPE OF REQUEST: Intergovernmental Agreements <u>Renewal Execute Contracts</u>	VENDOR / SUPPLIER: Thirty-four (34) municipalities in suburban Cook County.	
ACCOUNT: *	FISCAL IMPACT:	GRANT FUNDED AMOUNT: \$205,000.00
CONTRACT PERIOD: 12/01/2013 thru 11/30/2014		CONTRACT NUMBER: See attached list of thirty-four (34) <u>Intergovernmental Agreements</u> <u>Municipalities</u>
COMPETITIVE SELECTION METHODOLOGY: [BID / RFP / GPO / OMP] N/A		
NON-COMPETITIVE SELECTION METHODOLOGY: [SOLE SOURCE] N/A		

PRIOR CONTRACT HISTORY:

In the previous year, the Cook County Department of Public Health had Intergovernmental Agreements with thirty-four (34) municipalities in suburban Cook County which was funded at \$240,000.00. The Intergovernmental Agreements Renewal approved by the Cook County Health and Hospitals System Board on March 28, 2013.

NEW PROPOSAL JUSTIFICATION:

This program provides inspections of food service establishments and retail food stores at \$60.00 per inspection. The fee-for-service revenue is estimated at \$205,000.00.

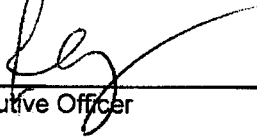
*The deferred liability for this agreement is \$81,741.00

TERMS OF REQUEST: Execute Contracts

This is a request to ~~renew Intergovernmental Agreements~~ Grant #6801301 for a period of twelve (12) months from 12/01/2013 thru 11/30/2014 in the amount of \$205,000.00.

CCHHS CBO: 
Anthony Rajkumar, Chief Business Officer

CCHHS CFO: 
John Cookinham, Chief Financial Officer

CCHHS CEO: 
Ram Raju, M.D., Chief Executive Officer

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FEB 28 2014

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
3

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COOK COUNTY HEALTH & HOSPITALS SYSTEM

Toal Preckwinkle • President
Cook County Board of Commissioners

Ram Raju, MD, MBA, FACS, FACHE
Chief Executive Officer
Cook County Health & Hospitals System

Terry Mason, MD, FACS
Chief Operating Officer
Cook County Department of Public Health
15900 S. Cicero Avenue
Oak Forest, IL 60452
708-633-4000 phone

CCHHS



Health & Hospitals System Board Members

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Jorge Ramirez • Vice Chairman
Commissioner **Jerry Butler**
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Ada Mary Gugenheim
M. Hill Hammock
Wayne M. Lerner, DPH, FACHE
Rev. Calvin S. Morris, PhD
Luis Muñoz, MD, MPH
Carmen Valasquez
Dorene P. Wiese, EdD

January 28, 2014

The Cook County Department of Public Health has executed Intergovernmental Agreements for the Provision of Environmental Health Inspectional Services with the following suburban Cook County municipalities:

Barrington	Countryside	Hodgkins	Northlake	South Barrington
Bellwood	East Hazel Crest	Hometown	Palos Heights	South Holland
Berkeley	Flossmoor	Homewood	Palos Hills	Streamwood
Broadview	Forest Park	LaGrange Park	Palos Park	Summit
Brookfield	Hazel Crest	Lemont	Richton Park	Willow Springs
Burr Ridge	Hickory Hills	Lincolnwood	Riverside	Worth
Country Club Hills	Hillside	Maywood	Sauk Village	

These thirty-four (34) agreements form the basis for the budget of Business Unit 680/6801301, Public Health/Intergovernmental Agreements.

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BOARD APPROVAL REQUEST

SPONSOR: Linda Diamond Shapiro, Chief Strategy Officer <i>Linda Shapiro</i>		EXECUTIVE SPONSOR: N/A
DATE: 01/18/2013	PRODUCT / SERVICE: Service – Outreach Campaign Professional Services	
TYPE OF REQUEST: Extend and Increase Contract	VENDOR / SUPPLIER: Prairie Group Consulting, Inc., Chicago, IL	
ACCOUNT 896-260	FISCAL IMPACT: \$550,000.00	GRANT FUNDED /RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 02/01/2014 through 01/31/2015		CONTRACT NUMBER: H13-25-018
<input checked="" type="checkbox"/> COMPETITIVE SELECTION METHODOLOGY: RFP		
<input type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: N/A		

PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System Board approved contract number H13-25-018 in the amount of \$500,000.00 on 02/01/2013 for the period from 02/01/2013 thru 1/31/2014 for outreach campaign services. The Prairie Group was chosen based on their response to an RFP issued by CCHHS to develop and conduct promotional and educational events for individuals that would become eligible for the CountyCare program.

NEW PROPOSAL JUSTIFICATION:

This request is to renew and expand the contract with Prairie Group. This will allow them to continue the highly successful campaign on behalf of CCHHS to promote the managed care products and services across Cook County. Through this contract CCHHS will continue to invest in securing broad community interest in CountyCare while also improving the organization's reputation as a dependable, high quality resource for its residents.

TERMS OF REQUEST:

This request is to extend and increase contract number H13-25-018 in an amount not to exceed \$550,000.00, as needed for the period from 02/01/2014 through 01/31/2015.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: *Yes*

CCHHS COO: *Anthony Rajkumar*
Anthony Rajkumar, Chief Business Officer

CCHHS CFO: *John Cookinham*
John Cookinham, Chief Financial Officer

CCHHS CEO: *Ram Raju*
Ram Raju, M.D. Chief Executive Officer

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FEB 28 2014

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

4

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Cook County Health & Hospitals System

BOARD APPROVAL REQUEST

SPONSOR: Regina M. Besenhofer, System Director Supply Chain Management		EXECUTIVE SPONSOR: Anthony Rajkumar, Chief Business Officer	
DATE: 02/06/2014		PRODUCT / SERVICE: Product : Rental, Blood Culture Bottles & Monitoring System	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Cardinal Health 200 LLC, Dublin, Ohio	
ACCOUNT: 891/897/898-365	FISCAL IMPACT: \$841,068.72	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 03/01/2014 thru 02/28/2017		CONTRACT NUMBER: H14-25-016	
<input checked="" type="checkbox"/> COMPETITIVE SELECTION METHODOLOGY: GPO			
<input type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY:			

PRIOR CONTRACT HISTORY:

Contract number 09-15-501H-REBID was approved by the Cook County Health and Hospitals System (CCHHS) Board on 04/09/2009, in the amount of \$875,895.00 for a period of thirty-six (36) months with Northwestern Pharmaceutical & Supply Corporation for the provision of Blood Culture Bottles & Monitoring System.

NEW PROPOSAL JUSTIFICATION:

This contract will allow Cardinal Health 200, LLC to provide the BD Diagnostic FX Blood Culture System as replacement for the aged BD Diagnostic Bactec System used by the CCHHS. This contract is inclusive of instrumentation, service and blood culture bottles utilized throughout the health system.

TERMS OF REQUEST:

This is a request to execute contract number H14-25-016 in an amount not to exceed \$841,068.72, as needed, for a period of thirty-six (36) months from 03/01/2014 thru 02/28/2017.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Yes

CCHHS CFO: 
John Cookinham, Chief Financial Officer

CCHHS CEO: 
Ram Raju, M.D., Chief Executive Officer

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FEB 28 2014

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

5

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Cook County Health & Hospitals System

BOARD APPROVAL REQUEST

SPONSOR: David H. Roney, System Director, Environmental Services		EXECUTIVE SPONSOR: Anthony Rajkumar, Chief Business Officer	
DATE: 02/04/2014		PRODUCT / SERVICE: Product and Service: Micro-Fiber Mops and Supplies	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Cintas Corporation, Maywood, IL	
ACCOUNT: 897- 235	FACILITY: Stroger	FISCAL IMPACT: \$311,688.00	GRANT FUNDED RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 03/01/2014 thru 02/28/2015		CONTRACT NUMBER: H14-72-007	
<input checked="" type="checkbox"/> COMPETITIVE SELECTION METHODOLOGY: GPO			
<input type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY:			

PRIOR CONTRACT HISTORY:

Contract number H13-28-0001 was executed by the Department of Supply Chain Management on 12/11/2012, in the amount of \$149,448.00 for a 12 month period. This contract was for micro-fiber mops and supplies to daily provide quality cleaning to floors by effectively eliminating 99.9% microbe's that help reduce hospital infections.

NEW PROPOSAL JUSTIFICATION:

This request is to execute a new contract with Cintas to continually assure quality cleaned floors for a safe and clean environment. This is needed, not only for regular scheduled floor assignments, but also for urgent unassigned floor requests throughout the hospital complex. This contract will include microfiber dust mops, totes, wipes and tubes. The Centers for disease Control (CDC) recommends a unique launder process that will be used as well as OSHA compliant containers for effective inventory management.

TERMS OF REQUEST:

This is a request to execute contract number H14-72-007 in an amount not to exceed \$311,688.00 as needed, for a period of 12 months from 03/01/2014 thru 02/28/2015.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? **Yes**

CCHHS CFO: 
John Cookinham, Chief Financial Officer

CCHHS CEO: 
Ram Raju, M.D., Chief Executive Officer

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FEB 28 2014

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

6

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Cook County Health & Hospitals System

BOARD APPROVAL REQUEST

SPONSOR: James DeLisa, System Director Buildings and Grounds		EXECUTIVE SPONSOR: Anthony Rajkumar, Chief Business Officer <i>Anthony Rajkumar</i>	
DATE: 02/06/2014		PRODUCT / SERVICE: Service –Maintenance and Repair of Alerton IBEX System	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Automatic Building Control, Inc., Rolling Meadows, IL	
ACCOUNT: 891-450		FISCAL IMPACT NOT TO EXCEED: \$203,650.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 03/01/2014 thru 02/28/2016		CONTRACT NUMBER: H14-25-001	
COMPETITIVE SELECTION METHODOLOGY			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: [SOLE SOURCE] Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H10-25-063 was approved by the Cook county Health and Hospitals System Board on 09/30/2010, in the amount of \$202,000.00 for a period of twenty-four (24) months with Automatic Building Control Inc. (ABC Inc.) for the provision of maintenance and repair of the building controls at Provident Hospital. ABC Inc. originally installed the Alerton IBEX System and has been providing service since installation.

NEW PROPOSAL JUSTIFICATION:

This request is to renew the contract for the provision of maintenance and repair of the building controls at Provident Hospital. ABC Inc. is the only direct manufacturer's representative in the Chicago area with the expertise, knowledge and resources. Alerton programmers and electricians are necessary to maintain and service Provident's building automation control system.

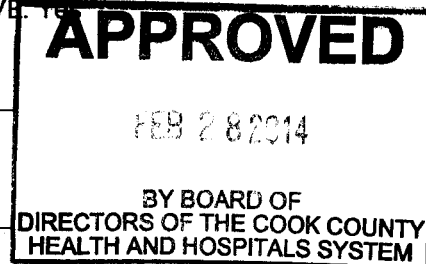
TERMS OF REQUEST:

This is a request to execute contract number H14-25-001 in an amount not to exceed \$203,650.00, as needed, for a period of twenty-four (24) months from 03/01/2014 thru 02/28/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE TO:

CCHHS CFO: *John Cookinham*
John Cookinham, Chief Financial Officer

CCHHS CEO: *Ram Raju*
Ram Raju, M.D., Chief Executive Officer



Request #

7

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Cook County Health and Hospitals System
Finance Committee Meeting Minutes
February 21, 2014

ATTACHMENT #2

Cook County Health and Hospitals System

Report of the CFO as of February 2014

Financial Performance

- CCHHS cash collections for the first two months of the new fiscal year are in excess of budget by \$39,302,530 or 28%.
- CountyCare Capitation collections were ahead of budget by \$22,868,706 or 62% at the end of January.
- Facility patient fees at the end of January were also ahead of budget by 15,546,942 or 42%.

Cash Collections - December

December 2013 Cash Collections	Actual Collections		2014 Budget		Variance (worse)
Medicare	\$	6,825,531.00	\$	5,369,794.00	\$ 1,455,737.00
Medicaid	\$	25,095,662.00	\$	9,941,846.00	\$ 15,153,816.00
Other	\$	2,387,457.00	\$	1,961,918.00	\$ 425,539.00
Physician Billing	\$	801,259.00	\$	1,004,160.00	\$ (202,901.00)
Vendor Payments from Revenue	\$	(648,124.00)	\$	-	\$ (648,124.00)
Physician & Contracts	\$	11,890.00	\$	47,562.00	\$ (35,672.00)
Meaningful Use	\$	-	\$	208,321.00	\$ (208,321.00)
CountyCare - 1115 Waiver - Capitation	\$	33,960,380.00	\$	18,259,320.00	\$ 15,701,060.00
CountyCare - 1115 Waiver - Administrative Reimb.	\$	-	\$	-	\$ -
DSH	\$	13,528,186.00	\$	12,125,000.00	\$ 1,403,186.00
BIPA	\$	-		\$	-
Total Cash Collections	\$	81,962,241.00	\$	48,917,921.00	\$ 33,044,320.00

December Cash Collections

- December 2013 cash collections for Medicaid included a catch up of some regular 2013 claims. The fee for service claims collections also included some retro-active CountyCare Fee for Service revenue.
- In December there was a one time payment for pharmacy revenue from prior periods of over 8.3 million dollars.
- The CountyCare PMPM revenue received in December was \$33,960,380. This was all PMPM revenue that covered 2013 services.

Cash Collections - January

January 2014 Cash Collections	Actual Collections		2014 Budget	Variance (worse)		
Medicare	\$	4,852,709.00	\$	5,369,794.00	\$	(517,085.00)
Medicaid	\$	10,858,230.00	\$	12,427,307.00	\$	(1,569,077.00)
Other	\$	2,559,931.00	\$	1,961,918.00	\$	598,013.00
Physician Billing	\$	904,478.00	\$	1,064,285.00	\$	(159,807.00)
Vendor Payments from Revenue	\$	(408,783.00)	\$	-	\$	(408,783.00)
Physician & Contracts	\$	-	\$	47,562.00	\$	(47,562.00)
Meaningful Use	\$	-	\$	208,321.00	\$	(208,321.00)
CountyCare - 1115 Waiver - Capitation	\$	25,426,966.00	\$	18,259,320.00	\$	7,167,646.00
CountyCare - 1115 Waiver - Administrative Reimb.	\$	-	\$	-	\$	-
DSH	\$	13,528,186.00	\$	12,125,000.00	\$	1,403,186.00
BIPA	\$	-			\$	-
Total Cash Collections	\$	57,721,717.00	\$	51,463,507.00	\$	6,258,210.00

January Cash Collections

- In January collections from traditional fee for service services were below the budget. These collections did include some retro-active CountyCare Fee for Service revenue. The lower level of collections was due to the recent holidays.
- The collections of CountyCare PMPM revenue was \$25,426,966. The January PMPM CountyCare collections include both 2013 revenue and fiscal 2014 revenue at the 50% FMAP level.
- DSH collections have exceeded the budget for the first two months of the fiscal year. The budget planned for a reduction in DSH that has been delayed for 2014.

January YTD Cash Collections

January 2014 Cash Collections	Actual Collections	2014 Budget	Variance (worse)
Medicare	\$ 11,678,239.00	\$ 10,739,588.00	\$ 938,651.00
Medicaid	\$ 35,953,892.00	\$ 22,369,153.00	\$ 13,584,739.00
Other	\$ 4,947,388.00	\$ 3,923,836.00	\$ 1,023,552.00
Physician Billing	\$ 1,705,737.00	\$ 2,068,445.00	\$ (362,708.00)
Vendor Payments from Revenue	\$ (1,056,906.00)	\$ -	\$ (1,056,906.00)
Physician & Contracts	\$ 11,890.00	\$ 95,124.00	\$ (83,234.00)
Meaningful Use	\$ -	\$ 416,642.00	\$ (416,642.00)
CountyCare - 1115 Waiver - Capitation	\$ 59,387,346.00	\$ 36,518,640.00	\$ 22,868,706.00
CountyCare - 1115 Waiver - Administrative Reimb.	\$ -	\$ -	\$ -
DSH	\$ 27,056,372.00	\$ 24,250,000.00	\$ 2,806,372.00
BIPA	\$ -	\$ -	\$ -
Total Cash Collections	\$ 139,683,958.00	\$ 100,381,428.00	\$ 39,302,530.00

Future Cash Collections

- The budget for 2014 planned on an average of 56,350 CountyCare members for the full year.
- The budget for 2014 assumed that CCHHS would receive 100% of the PMPM rate for 11 months of 2014 CountyCare services.
- The 2014 budget also assumed that CCHHS would be paid \$629 PMPM for CountyCare members.
- The 2014 budget assumed that fee for service collections would remain at 2013 levels.

Future Cash Collections

- CountyCare 2013 collections in 2014 are dependent on the number of applications successfully processed by the State and the number of retro months for each new member. The 2014 budget amount for 2013 PMPM collections was over \$70 million. The December amount actually received was almost one half of that expected amount.
- It has been assumed that in the first six months of fiscal 2014 there will continue to be 2013 PMPM cash collected by CCHHS.
- The 1115 Waiver (CountyCare) has been extended through March 31, 2014. CountyCare PMPM for the month January 2014 is expected to be approximately \$42,772,000. This revenue would be received in February 2014.